

## Medical and industrial gas supplier

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DANNEL GOMILLER – SYSTEMS ADMIN – 1300+ EMPLOYEE MEDICAL AND INDUSTRIAL GAS SUPPLIER

COUNTRY: United States

Number of seats: 1,500

Product: ESET Endpoint Antivirus,  
ESET Mail Security for Microsoft Exchange

### THE CUSTOMER

Originally established over 60 years ago, this original welding company has now grown to 70 locations across the Northwest. It provides welding, safety, and homecare medical supplies across the Northwest.

### A BETTER SOLUTION SOUGHT

Being a healthcare provider, there are a multitude of compliances that need to be met, including HIPAA. Company managers began looking for a new solution because they were “experiencing many viruses that got around our existing McAfee environment.”. Not only were they being hit by your run-of-the-mill viruses/malware, they were also “getting hit by a cryptovirus almost every week,” which was using up a lot of the IT team’s resources. They had a management server set up, however they felt as though it “did not report much and was mostly for distribution.”

### MAKING THE CHANGE

After “reading many recommendations online and seeing what the console offered,” they made the decision to move to ESET. They immediately began to see the benefits to ESET during the deployment process, when they found that “pushing out the ERA Agent via scripts or the console was very simple” and installing the ESET Endpoint Antivirus was “point and click.”. Previously, they were experiencing viruses, including cryptoviruses, every week. Since the installation of ESET, however, they haven’t had one. After being an ESET customer for over three years, Dannel was asked to sum up his experience with ESET, and he had this to say, “I feel that console is relatively easy to use and contains a lot of useful info and distribution, and protection is top-notch”.

### KEY BENEFITS FOR THIS MEDICAL AND INDUSTRIAL GAS SUPPLIER

- **Maintain and meet healthcare-related compliances across all devices**
- **More time spent on other projects due to trusted threat detection and mitigation**
- **Easily and seamlessly manage devices anywhere in the world**
- **Easy deployment allows for quick migration and easy setup of future computers**
- **Downtime, issues, and user support are minimized by prompt response by U.S.-based technical support**